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Any decrease in revenue or margins from our cables and conductors business, including due to the abovementioned factors, may also have an adverse effect on our business, cash flows, results of operation and financial position.

- 3. Risk related to raw materials:** Significant increases or fluctuations in prices of, or delay or disruption in supply of primary raw materials could affect our estimated costs, expenditures and timelines which may have a material adverse effect on our business, financial condition, results of operations and cash flows. Our operations are dependent upon the prices and availability of the primary raw materials that we require for the production of our aluminium conductors and power cables. If we are unable to pass on cost increases to our customers or are unsuccessful in managing the effects of raw material price fluctuations, it could materially and adversely affect our business, financial condition, results of operations and cash flow.

The following table sets forth certain information relating to the total cost of the raw materials for the periods indicated:

(₹ in million, except percentages)

Particulars	Fiscal 2026	Fiscal 2025	Fiscal 2024
Cost of materials consumed	13,855.40	14,981.47	10,769.64
% of cost of raw materials consumed sourced from India	96.64%	96.31%	94.29%
Total expenses	21,870.33	24,543.88	17,096.04
Cost of materials consumed as a percentage of total expenses (%)	63.35%	61.04%	62.99%

- 4. Suppliers concentration related risk:** We depend on a limited number of suppliers and we do not have long term agreements with most of our suppliers for our raw materials and volatility in raw material prices and shortages or disruption in their supply could adversely affect our business, results of operations, financial condition and cash flows. The table below sets forth details of our purchases from our top 10 suppliers for the periods indicated:

Particulars	Fiscal 2026	Fiscal 2025	Fiscal 2024
Purchases from top 10 suppliers (₹ million)	12,078.82	11,129.07	9,218.72
Purchases from top 10 suppliers as a percentage of total purchases	67.73%	60.49%	61.58%

Any restrictions imposed by the GoI on the import of such raw materials or any embargoes on the jurisdictions where our suppliers are located, or any increases in import duties on these raw materials, may adversely affect our business, results of operations and prospects.

- 5. Risk related to competitive bidding:** Our revenues from our EPC segment are dependent upon our ability to effectively secure contracts awarded to us through the competitive bidding route. Participation in transmission or distribution projects, typically requires the bidder to meet certain qualification conditions based on several criteria, including similar experience, technical capacity and performance, financial strength and size of previous contracts for similar projects. Our inability to meet applicable pre-qualification criteria may limit our ability to expand our operations and adversely affect our business prospects, financial condition and results of operations. Further, the GoI may make changes to the standard bid document from time to time and such changes may further challenge our ability to compete effectively.
- 6. High working capital requirement:** Our business is working capital intensive and hence, trade receivables and inventories form a substantial part of our current assets. A significant portion of our contracts are tender based, with our key customers being state and central governmental organisations, state electricity boards (SEBs), public and private sector power utilities. These contracts with the government owned and controlled entities tend to entail a long credit period, which lead to uncertainty regarding the receipt of the payment. If there are delays in the collection of receivables from our customers or we are unable to access suitable financing to meet working capital requirements, it could lead to material adverse effect on our business, prospects, financial condition and results of operations.
- 7. Risk related to obtaining requisite licenses and approvals:** We are required to obtain and maintain a number of statutory and regulatory permits and approvals under central, state and local government rules in the geography in which we operate, generally for carrying out our business and for our Manufacturing Units. We also require approvals and licenses for the export of our products. Several of these approvals are granted for a limited duration. If we fail to obtain, maintain or renew our statutory and regulatory licenses, permits and approvals required to operate our business and our Manufacturing Units and warehouses, including environmental, health and safety laws and other regulations, our business financial condition, results of

operations and cash flows may be adversely affected.

- 8. Risk related to financing agreements:** Our existing financing arrangements contain a number of restrictive covenants that impose significant operating and financial restrictions on us and may limit our ability to, without prior consents from the lenders, engage in acts that may be in our long-term best interest. Further, our Company has also availed unsecured loans from banks and other financial institutions, which may be recalled on demand. Therefore, if we are not in compliance with certain of these covenants and are unable to obtain waivers from the respective lenders, our lenders may accelerate the repayment schedules, and enforce their respective security interests, leading to a material adverse effect on our business and financial condition. As on June 17, 2026, our outstanding borrowings, on a consolidated basis, were ₹9,356.70 million.
- 9. Risk related to government policies and macroeconomic conditions:** Government policies, budgetary allocations for investments and general macroeconomic and business conditions may affect our EPC segment. We are awarded EPC contracts by governmental authorities. We currently derive majority of our revenue from contracts entered into with state DISCOMS. The ongoing projects awarded to us by these entities constitute 48.55% of our Order Book as on March 31, 2026. Our ability to benefit from investments in the EPC sector by the government is significant to our results of operations.
- 10. Risk related to downgrade in credit rating:** Any downgrade in our credit ratings could increase our borrowing costs, affect our ability to obtain financing, and adversely affect our business, results of operations, financial condition and cash flows. In addition, any downgrade in our credit ratings could result in a recall of existing facilities, increase the probability that our lenders impose additional terms and conditions to any financing or refinancing arrangements we enter into in the future, impair our future issuances of debt and equity, and our ability to raise new capital on a competitive basis, which may adversely affect our business, results of operations and financial condition.
- 11. Offer-related risk:** The Offer includes an offer for sale for an amount aggregating to ₹2,000.00 million by the Promoter Selling Shareholders. Further, while our Company will receive proceeds from the Fresh Issue, it will not receive any proceeds from the Offer for Sale. The Promoter Selling Shareholders will be entitled to the net proceeds from the Offer for Sale, which comprises proceeds from the Offer for Sale net of Offer Expenses.
- 12.** The price-to-earnings ratio based on diluted EPS for Fiscal 2026 for our Company at the upper end of the price band is 16.24 times. The average industry price-to-earnings ratio is 46.16.
- 13.** Weighted Average Return on Net Worth for Fiscals 2026, 2025 and 2024 is 17.86%.
- 14.** The average cost of acquisition of Equity Shares for Selling Shareholders ranges from ₹ NIL per Equity Share to ₹ NIL per Equity Share and the Offer Price at upper end of the Price Band is ₹214.00 per Equity Share.
- 15.** Weighted average cost of acquisition of all equity shares transacted in one year, eighteen months and three years by the Promoters, members of our Promoter Group, Selling Shareholders and shareholders with the right to nominate directors or other rights preceding the date of the Red Herring Prospectus.

Particulars	Weighted average cost of acquisition (in ₹) ⁽¹⁾	Cap Price is 'x' times the weighted average cost of acquisition	Range of acquisition price: lowest price – highest price (in ₹) ⁽¹⁾
Last one year	Nil	NA	-
Last 18 months	Nil	NA	-
Last three years	Nil	NA	-

⁽¹⁾ As certified by V. Singhi & Associates, Chartered Accountants (FRN: 311017E), by way of their certificate dated July 4, 2026.

- 16. The two BRLMs associated with the Offer have handled 76 public issues in the past three years, out of which 25 issues closed below the offer price on listing date.**

Name of the BRLMs	Total Public Issues	Issues closed below the issue price on listing date
IIFL Capital Services Limited* (Formerly known as IIFL Securities Limited)	28	8
ICICI Securities Limited*	31	12
Common issues handled by the BRLMs	17	5
Total	76	25

*Issues handled where there were no common BRLMs.

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